



**Position: Sales Director**

**Location: Hong Kong**

**Job Responsibilities:**

- Develop sales and marketing strategies and tactics for SSL at the regions including but not limited to PRC, Taiwan, Hong Kong, USA & Europe.
- Drive for achieving and exceeding revenue and profit targets.
- Explore and develop new business and new market.
- Enhance the customer satisfaction by employing good sales & after-sales services.
- Build strong relationship with customers and stakeholders.
- Lead sales budget exercise, prepare sales forecast and fulfill customers' demand.
- Secure design-in activities and transform them into design-win projects
- Lead and manage a team of 20+ professional in Sales, Marketing and Field Application functions
- Engage new distribution channel and manage the performance of distributors
- Report directly to CEO

**Job Requirements:**

- BSc in Electronic Engineering or equivalent, MBA will be advantageous
- 10+ years of sales management experience in semiconductor business with proven sales achievement record and clientele connection
- Strong strategic mind-set and business acumen
- Excellent engagement, negotiation and communication skill
- Good leadership skills and ability to motivate the sales team
- Proficiency in both spoken and written English and Mandarin.

We offer competitive remuneration package and excellent career prospects to the right candidate. To apply, please send your full resume with current and expected salary by E-mail:

[recruit@solomon-systech.com](mailto:recruit@solomon-systech.com)